

Curriculum Vitae (last update: 21/02/2019)



Name Prof. Dr. Andreas Glöckner

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- 10/2018 – today Professor of Social Psychology (W3)
University of Cologne, Germany
- 10/2013 – today Senior Research Fellow (part-time affiliation)
Max Planck Institute for Research on Collective Goods, Bonn, Germany
- 10/2015 – 09/2018 Professor of Cognitive Psychology: Judgment, Decision Making, Action (W2)
University of Hagen, Germany
- 10/2012 – 09/2015 Professor of Psychological Assessment, Judgment, and Decision Making (W2)
University of Göttingen, Germany
- 06/2007 – 09/2013 Leader Max Planck Research Group Intuitive Experts
(Associate Professor Position / W2)
Max Planck Institute for Research on Collective Goods, Bonn, Germany
- 08/2004 – 12/2012 Business Consultant for Strategic Human Resource Management & eHR
- 10/2006 - 05/2007 Invited Senior Research Fellow
Max Planck Institute for Research on Collective Goods, Bonn, Germany
- 08/2004 - 09/2006 Lecturer and Research Fellow
Department of Social and Organisational Psychology, University of Erfurt, Germany
- 09/2001 - 07/2004 Manager Strategic Executive Development
Deutsche Lufthansa AG
Project Manager Implementation Online 360° Feedback System
Project Manager Implementation Executive Development Database

education

- 07/2011 Habilitation in Psychology (Dr. habil.)
University of Erfurt
- 08/2004 - 07/2006 Dissertation in Psychology (Dr. Phil.)
University of Erfurt
- 10/1995 - 09/2001 Diploma in Psychology (Dipl.-Psych.)
Universität Heidelberg
- 09/1999 - 06/2000 Master of Science in Psychology (MSc)
University of Oregon, Eugene, USA
- 09/1989 - 06/1994 Abitur (High-school diploma)
Gymnasium Geschwister Scholl, Freiberg

editor-in-chief

- *Judgment and Decision Making* (since 02/2018)

associate / action editor

- *Judgment and Decision Making* (08/2012 – 01/2018)
- *Journal of Behavioral and Experimental Economics* (01/2013 – 01/2018)
- Special Issue “Methodology in judgment and decision making research” at *Judgment and Decision Making* (01/2011 - 12/2011)
- Special Issue “Strategy Selection” at *Journal of Behavioral Decision Making* (01/2015 - 12/2017)

editorial boards

- *Social Cognition* (since 02/2011)
- *Journal of Behavioral Decision Making* (since 07/2012)
- *Frontiers in Cognitive Science* (since 01/2011)
- *Judgment and Decision Making* (03/2010 - 07/2012)

executive boards

- president of the European Association for Decision Making (EADM) (2017-2019)
- member of the Executive Board of the European Association for Decision Making (EADM) (2013-2017)
- vice-chair of the Academic Advisory Council of the Leibniz Institute for Psychology Information (ZPID) (2018 – today)

research statistics

- > 80 peer reviewed publications
- cumulative impact factor: 228.4, H-Index: 33, citation count: 7,032 (Google)
- research grants: 2,627,910 €

Köln, 21.02.2018



peer reviewed publications (IF = ISI Impact Factors 2015)

1. Nett, T., Dorrough, A., Jekel, M., & **Glöckner, A.** (in press). Perceived biological and social characteristics of a representative set of German first names. *Social Psychology*. (IF: 1.2)
2. Dorrough, A., & **Glöckner, A.** (2019). A cross-national analysis of sex differences in prisoner's dilemma games. *British Journal of Social Psychology*, *58*, 225–240. (IF: 1.775)
3. Betsch, T., Lehmann, A., Jekel, M., Lindow, S., & **Glöckner, A.** (2018). Children's application of decision strategies in a compensatory environment. *Judgment and Decision Making*, *13*, 514–528. (IF: 1.856)
4. Jekel, M., **Glöckner, A.**, & Bröder, A. (2018). A new and unique prediction for cue-search in a parallel-constraint satisfaction network model: the attraction search effect. *Psychological Review*, *125*, 744-768. (IF: 7.635)
5. Mischkowski, D., **Glöckner, A.**, & Lewisch, P. (2018). From spontaneous cooperation to spontaneous punishment – Distinguishing the underlying motives driving spontaneous behavior in first and second order public good games. *Organizational Behavior and Human Decision Processes*, *149*, 59-72. (IF: 2.805)
6. **Glöckner, A.**, Kube, S., & Nicklisch, A. (2018). The joint benefits of observed and unobserved social sanctions. *Journal of Behavioral and Experimental Economics*, *75*, 105-116. (IF: 0.809)
7. Marewski, J.N., Bröder, A., & **Glöckner, A.** (2018). Some metatheoretical reflections on adaptive decision making and the strategy selection problem. *Journal of Behavioral Decision Making*, *31*, 181-198. (IF: 2.768)
8. Jekel, M., & **Glöckner, A.** (2018). How to identify strategy use and adaptive strategy selection: The crucial role of chance correction in Weighted Compensatory Strategies. *Journal of Behavioral Decision Making*, *31*, 265-279. (IF: 2.768)
9. Jekel, M., & **Glöckner, A.** (2018). Meaningful model comparisons have to include reasonable competing models and also all data: A rejoinder to Rieskamp (in press). *Journal of Behavioral Decision Making*, *31*, 289-293. (IF: 2.768)
10. Fiedler, S., Hellmann, M., Dorrough, A., & **Glöckner, A.** (2018). Cross-national in-group favoritism in prosocial behavior: evidence from Latin and North America. *Judgment and Decision Making*, *13*, 42-60. (IF: 1.856)
11. Stürmer, S., Christ, O., Jonkmann, K., Josephs, I., Gaschler, R., **Glöckner, A.** . . . Salewski, C. (2018). 10 Jahre universitäres Fernstudium in Psychologie an der FernUniversität in Hagen. *Psychologische Rundschau*, *69*, 104-108. (IF: 1.107)
12. **Glöckner, A.**, Fiedler, S., & Renkewitz, F. (2018). Belastbare und effiziente Wissenschaft: Strategische Ausrichtung von Forschungsprozessen als Weg aus der Replikationskrise. *Psychologische Rundschau*, *69*, 22-36. (IF: 1.107)
13. Mischkowski, D., Thielmann, I., & **Glöckner, A.** (2018). Think it through before making a choice? Processing mode does not influence social mindfulness. *Journal of Experimental Social Psychology*, *74*, 85-97. (IF: 2.159)
14. Bassarak, C., Leib, M., Mischkowski, D., Strang, S., **Glöckner, A.**, & Shalvi, S. (2017). What provides justification for cheating – producing or observing counterfactuals? *Journal of Behavioral Decision Making*, *30*, 964–975. (IF: 2.768)

15. Dorrough, A., **Glöckner, A.**, Betsch, T., & Wille, A. (2017). When knowledge activated from memory intrudes on probabilistic inferences from description - the case of stereotypes. *Acta Psychologica*, *180*, 64-73. (IF: 1.816)
16. Dorrough, A., **Glöckner, A.**, & Lee, B. (2017). Race for Power in public good games with unequal, unstable punishment power. *Journal of Behavioral Decision Making*, *30*, 582-609. (IF: 2.768)
17. Bouwmeester, S. et al. (2017). Registered Replication Report: Rand, Greene & Nowak (2012). *Perspectives in Psychological Science*, *12*, 527-542. (IF: 7.658)
18. Ashby, N.J.S., Jekel, M., Dickert, S., & **Glöckner, A.** (2016). Finding the right fit: A comparison of cognitive process assumptions underlying popular drift-diffusion models. *Journal of Experimental Psychology: Learning, Memory, and Cognition*, *42*, 1982-1993. (IF: 2.776)
19. **Glöckner, A.** (2016). The irrational hungry judge effect revisited: Simulations reveal that the magnitude of the effect is overestimated. *Judgment and Decision Making*, *11*, 601-610. (IF: 1.856)
20. Seithe, M., Morina, J., & **Glöckner, A.** (2016). Bonn eXperimental System (BoXS): An Open Source Platform for Interactive Experiments in Psychology and Economics. *Behavioral Research Methods*, *48*, 1454-1475. (IF: 3.048)
21. Dorrough, A., Leszczyńska, M., Barreto, M., & **Glöckner, A.** (2016). Revealing side effects of quota rules on group cooperation. *Journal of Economic Psychology*, *57*, 136-152. (IF: 1.677)
22. Dorrough, A., & **Glöckner, A.** (2016). A multinational investigation of cross-societal cooperation. *Proceedings of the National Academy of Sciences*, *113*, 10836-10841. (IF: 9.423)
23. **Glöckner, A.**, Hilbig, B.E., Henninger, F., & Fiedler, S. (2016). The reversed description-experience gap: disentangling sources of presentation format effects in risky choice. *Journal of Experimental Psychology: General*, *145*, 486-508. (IF: 4.07)
24. Towfigh, E. V., Goerg, S., **Glöckner, A.**, Leifeld, P., Kurschilgen, C., & Bade, S. (2016). Do Direct-Democratic Procedures Lead To Higher Acceptance Than Political Representation? Experimental Survey Evidence from Germany. *Public Choice*, *167*, 47-65. (IF: 0.9)
25. **Glöckner, A.** (2016). Psychology and Disaster: Why we don't see looming disasters and how our way of thinking causes them. *Global Policy*, *7*, 16-24. (IF: 0.837)
26. Hochman, G., **Glöckner, A.**, Fiedler, S., & Ayal, S. (2016). "I can see it in your eyes": biased processing and increased arousal in dishonest responses. *Journal of Behavioral Decision Making*, *29*, 322-335. (IF: 2.768)
27. Mischkowski, D., & **Glöckner, A.** (2016). Spontaneous cooperation for prosocials, but not for proselfs: Social value orientation moderates spontaneous cooperation behavior. *Scientific Reports*, *6*, 21555. (IF: 5.228)
28. Fiedler, S., & **Glöckner, A.** (2015). Attention and moral behavior. *Current Opinion in Psychology*, *6*, 139-144. (no IF)
29. Open Science Collaboration. (2015). Estimating the reproducibility of psychological science. *Science*, *349*(6251). (IF: 34.661)
30. Morell, A., **Glöckner, A.**, & Towfigh, E. (2015). Sticky rebates: Loyalty rebates impede rational switching of consumers. *Journal of Competition Law and Economics*, *11*, 431-461. (IF: 0.728)

31. **Glöckner, A.**, Tontrup, S., & Bechtold, S. (2015). Disentangling Psychological Sources of Overpricing in Anticommons Dilemmas: Strategic Incentives, Endowment Effects, and Interdependence of Outcomes. *Journal of Behavioral Decision Making*, *28*, 224–238. (IF: 2.768)
32. Dorrough, A. R., **Glöckner, A.**, Hellmann, M. & Ebert, I. (2015). The development of ingroup favoritism in repeated social dilemmas. *Frontiers in Psychology*, *6*. (IF: 2.463)
33. Ashby, N. J. S., Walasek, L., & **Glöckner, A.** (2015). The effect of consumer ratings and attentional allocation on product valuations. *Judgment and Decision Making*, *10*, 172-184. (IF: 1.856)
34. **Glöckner, A.**, & Englich, B. (2015). When relevance matters: anchoring effects can be larger for relevant than for irrelevant anchors. *Social Psychology*, *46*, 4-12. (IF: 1.979)
35. **Glöckner, A.**, Hilbig, B. E., & Jekel, M. (2014). What is Adaptive about Adaptive Decision Making? A Parallel Constraint Satisfaction Account. *Cognition*, *133*, 641–666. (IF: 3.411)
36. Hilbig, B. E., **Glöckner, A.**, & Zettler, I. (2014). Personality and pro-social behavior: Linking basic traits and Social Value Orientations. *Journal of Personality and Social Psychology*, *107*, 529-539. (IF: 4.736)
37. Jekel, M., **Glöckner, A.**, Bröder, A., & Maydych, V. (2014). Approximating rationality under incomplete information: Adaptive inferences for missing cue values based on cue-discrimination. *Judgment and Decision Making*, *9*, 129-147. (IF: 1.856)
38. **Glöckner, A.**, & Bröder, A. (2014). Cognitive integration of recognition information and additional cues in memory-based decisions. *Judgment and Decision Making*, *9*, 35-50. (IF: 1.856)
39. Söllner, A., Bröder, A., **Glöckner, A.**, & Betsch, T. (2014). Single-process versus multiple-strategy models of decision making: Evidence from an information intrusion paradigm. *Acta Psychologica*, *146*, 84-96. (IF: 1.816)
40. Engel, C., Beckenkamp, M., **Glöckner, A.**, Irlenbusch, B., Hennig-Schmidt, H., Kube, S., Kurschilgen, M., Morell, A., Nicklisch, A., Normann, H.-T., & Towfigh, E. (2014). First impressions are more important than early intervention: qualifying Broken Windows Theory in the lab. *International Review of Law and Economics*, *37*, 126-136. (IF: 0.543)
41. **Glöckner, A.**, Towfigh, E., & Traxler, C. (2013). The development of legal expertise. *Instructional Science*, *41*, 989-1007. (IF: 1.462)
42. Engel, C., & **Glöckner, A.** (2013). Role induced bias in court: An experimental analysis. *Journal of Behavioral Decision Making*, *24*, 272-284. (IF: 2.768)
43. **Glöckner, A.**, & Engel, C. (2013). Can we trust intuitive jurors? Standards of proof and the probative value of evidence in coherence based reasoning. *Journal of Empirical Legal Studies*, *10*, 230–252. (IF: 1.362)
44. Bröder, A., **Glöckner, A.**, Betsch, T., Link, D. & Ettl, F. (2013). Do people learn option or strategy routines in multi-attribute decisions? The answer depends on subtle factors. *Acta Psychologica*, *143*, 200-209. (IF: 1.816)
45. Fiedler, S., **Glöckner, A.**, Dickert, S., & Nicklisch, A. (2013). Social Value Orientation and information search in social dilemmas: An eye-tracking analysis. *Organizational Behavior and Human Decision Processes*, *120*, 272-284. (IF: 2.805)
46. Jekel, M., **Glöckner, A.**, Fiedler, S., & Bröder, A. (2012). The rationality of different kinds of intuitive decision processes. *Synthese*, *189*, 147-160. (IF: 0.723)

47. **Glöckner, A.**, & Pachur, T. (2012). Cognitive models of risky choice: Parameter stability and predictive accuracy of Prospect Theory. *Cognition*, *123*, 21-32. (IF: 3.411)
48. **Glöckner, A.**, & Betsch, T. (2012). Decisions beyond boundaries: When more information is processed faster than less. *Acta Psychologica*, *139*, 532-542. (IF: 1.816)
49. Ashby, N. J. S., Dickert, S., & **Glöckner, A.** (2012). Focusing on what you own: Biased information uptake due to ownership. *Judgment and Decision Making*, *7*, 254-267. (IF: 1.856)
50. **Glöckner, A.**, & Hilbig, B. E. (2012). Risk is relative: Risk-aversion yields cooperation rather than defection in cooperation-friendly environments. *Psychonomic Bulletin & Review*, *19*, 546-553. (IF: 3.08)
51. Fiedler, S. & **Glöckner, A.** (2012). The dynamics of decision making in risky choice: An Eye-tracking Analysis. *Frontiers in Psychology*, *3*:335. (IF: 2.463)
52. **Glöckner, A.**, Heinen, T., Johnson, J., & Raab, M. (2012). Network approaches for expert decisions in sports. *Human Movement Science*, *31*, 318-333. (IF: 1,606)
53. Dickert, S., Herbig, B., **Glöckner, A.**, Gansen, C., & Portack, R. (2012). The more the better? - Effects of training, experience, and information amount in legal judgments. *Applied Cognitive Psychology*, *26*, 223-233. (IF: 1.481)
54. **Glöckner, A.**, Fiedler, S., Hochman, G., Ayal, S., & Hilbig, B. (2012). Processing differences between descriptions and experience: A comparative analysis using eye-tracking and physiological measures. *Frontiers in Psychology*, *3*:173. (IF: 2.463)
55. Jekel, M., Fiedler, S., & **Glöckner, A.** (2011). Diagnostic task selection for strategy classification in judgment and decision making. *Judgment and Decision Making*, *6*, 782-799. (IF: 1.856)
56. **Glöckner, A.**, & Betsch, T. (2011). The empirical content of theories in judgment and decision making: Shortcomings and remedies. *Judgment and Decision Making*, *6*, 711-721. (IF: 1.856)
57. Hilbig, B. E., & **Glöckner, A.** (2011). Yes, they can! Appropriate weighting of small probabilities as a function of information acquisition. *Acta Psychologica*, *138*, 390-396. (IF: 1.816)
58. Ashby, N. J. S., **Glöckner, A.**, & Dickert, S. (2011). Conscious and unconscious thought in risky choice: Testing the capacity principle and the appropriate weighting principle of Unconscious Thought Theory. *Frontiers in Psychology*, *2*:261. (IF: 2.463)
59. Towfigh, E. V., & **Glöckner, A.** (2011). Game over: Empirical support for soccer bets regulation. *Psychology, Public Policy, and Law*, *17*, 475-506. (IF: 1.986)
60. **Glöckner, A.**, & Hodges, S. D. (2011). Parallel constraint satisfaction in memory-based decisions. *Experimental Psychology*, *58*, 180-195. (IF: 2.0)
61. **Glöckner, A.**, Irlenbusch, B., Kube, S., Nicklisch, A., & Norman, H.-T. (2011). Leading with(out) sacrifice? A public-goods experiment with a privileged player. *Economic Inquiry*, *49*, 591-597. (IF: 1.091)
62. **Glöckner, A.**, & Hochman, G. (2011). The interplay of experience-based affective and probabilistic cues in decision making: Arousal increases when experience and additional cues conflict. *Experimental Psychology*, *58*, 132-141. (IF: 2.0)
63. **Glöckner, A.**, & Bröder, A. (2011). Processing of recognition information and additional cues: A model-based analysis of choice, confidence, and response time. *Judgment and Decision Making*, *6*, 23-41. (IF: 1.856)

64. **Glöckner, A.**, & Herbold, A.-K. (2011). An eye-tracking study on information processing in risky decisions: Evidence for compensatory strategies based on automatic processes. *Journal of Behavioral Decision Making*, *24*, 71-98. (IF: 2.768)
65. **Glöckner, A.**, & Hilbig, B. E. (2011). Editorial: Methodology in judgment and decision making research. *Judgment and Decision Making*, *6*, 705-710. (IF: 1.856)
66. Betsch, T., & **Glöckner, A.** (2010). Intuition in judgment and decision making: Extensive thinking without effort. *Psychological Inquiry*, *21*, 279-294. (IF: 6.714)
67. **Glöckner, A.**, Betsch, T., & Schindler, N. (2010). Coherence shifts in probabilistic inference tasks. *Journal of Behavioral Decision Making*, *23*, 439-462. (IF: 2.768)
68. **Glöckner, A.**, & Betsch, T. (2010). Accounting for critical evidence while being precise and avoiding the strategy selection problem in a parallel constraint satisfaction approach – A reply to Marewski (in press). *Journal of Behavioral Decision Making*, *23*, 468-472. (IF: 2.768)
69. Hochman, G., Ayal, S., & **Glöckner, A.** (2010). Physiological arousal in processing recognition information: Ignoring or integrating cognitive cues? *Judgment and Decision Making*, *5*, 285-299. (IF: 1.856)
70. **Glöckner, A.**, & Witteman, C. L. M. (2010). Beyond dual-process models: A categorization of processes underlying intuitive judgment and decision making. *Thinking & Reasoning*, *16*, 1-25. (IF: 2.958)
71. Jekel, M., Nicklisch, A., & **Glöckner, A.** (2010). Implementation of the Multiple-Measure Maximum Likelihood strategy classification method in R: Addendum to Glöckner (2009) and practical guide for application. *Judgment and Decision Making*, *5*, 54-63. (IF: 1.856)
72. **Glöckner, A.** (2009). Investigating intuitive and deliberate processes statistically: The Multiple-Measure Maximum Likelihood strategy classification method. *Judgment and Decision Making*, *4*, 186-199. (IF: 1.856)
73. Horstmann, N., Ahlgrim, A., & **Glöckner, A.** (2009). How distinct are intuition and deliberation? An eye-tracking analysis of instruction-induced decision modes. *Judgment and Decision Making*, *4*, 335-354. (IF: 1.856)
74. **Glöckner, A.**, & Moritz, S. (2009). A fine-grained analysis of the jumping to conclusions bias in schizophrenia: Data-gathering, response confidence, and information integration. *Judgment and Decision Making*, *4*, 587-600. (IF: 1.856)
75. **Glöckner, A.**, & Betsch, T. (2008). Modeling option and strategy choices with connectionist networks: Towards an integrative model of automatic and deliberate decision making. *Judgment and Decision Making*, *3*, 215-228. (IF: 1.856)
76. **Glöckner, A.**, & Betsch, T. (2008). Do people make decisions under risk based on ignorance? An empirical test of the Priority Heuristic against Cumulative Prospect Theory. *Organizational Behavior and Human Decision Processes*, *107*, 75-95. (IF: 2.805)
77. **Glöckner, A.**, & Betsch, T. (2008). Multiple-reason decision making based on automatic processing. *Journal of Experimental Psychology: Learning, Memory, and Cognition*, *34*, 1055-1075. (IF: 2.776)
78. Betsch, T., & **Glöckner, A.** (2008). Towards an integrative model of automatic and deliberative decision making. *International Journal of Psychology*, *43*, 547-547. (IF: 1.276 [Conf.Prec.]

79. **Glöckner, A.**, & Betsch, T. (2008). How to replace multiple strategies by multiple representations: Simulations and evidence. *International Journal of Psychology*, 43, 547-547. (IF: 1.276 [Conf.Prec.])
80. Betsch, T., Haberstroh, S., Molter, B., & **Glöckner, A.** (2004). Oops-I did it again: When prior knowledge overrules intentions. *Organizational Behavior and Human Decision Processes*, 93, 62-74. (IF: 2.805)
81. Betsch, T., Haberstroh, S., **Glöckner, A.**, Haar, T., & Fiedler, K. (2001). The effects of routine strength on adaptation and information search in recurrent decision making. *Organizational Behavior and Human Decision Processes*, 84, 23-53. (IF: 2.805)
82. Betsch, T., **Glöckner, A.**, & Haberstroh, S. (2000). COMMERCE - A micro-world simulation to study routine maintenance and deviation in repeated decision making. *Methods of Psychological Research*, 5. (SNIP: 0.96 [Scopus])

editor reviewed publications

1. Towfigh, E., Traxler, C., & **Glöckner, A.** (2018). Geschlechts- und Herkunftseffekte bei der Benotung juristischer Staatsprüfungen. *Zeitschrift für Didaktik der Rechtswissenschaft*, 5, 115-142.
2. **Glöckner, A.**, & Towfigh, E. (2016). Messgenauigkeit und Fairness in Staatsprüfungen: Aktuelle Studien zeigen Gruppen-Unterschiede in juristischen Examina auf. *Anwaltsblatt*, 10, 706-709.
3. **Glöckner, A.**, & Towfigh, E. (2015). Entscheidungen zwischen „Intuition“ und „Rationalität“. *Deutsche Richterzeitung*, 7/8, 14-17.
4. Towfigh, E., Traxler, C., & **Glöckner, A.** (2014). Zur Benotung in der Examensvorbereitung und im erstem Examen. *Zeitschrift für Didaktik der Rechtswissenschaft*, 1, 8-27.
5. Towfigh, E., **Glöckner, A.**, & Reid, R. (2013). Dangerous games: the psychological case for regulating gambling. *Charleston Law Review*, 8, 148-189.
6. **Glöckner, A.**, & Landsberg, M. (2011). Der Schöffe entscheidet: Eine empirische Studie zum Entscheidungsverhalten von Schöffen. *Richter ohne Robe*, 23, 44-47.
7. Engel, C., **Glöckner, A.**, & Schönfeldt, K. (2010). Informationsverzerrungen bei rechtlichen Entscheidungen. *Richter ohne Robe*, 22, 135-136.
8. **Glöckner, A.**, & Towfigh, E. (2010). Geschicktes Glücksspiel: Die Sportwette als Grenzfall des Glücksspielrechts. *JuristenZeitung*, 21, 1027-1035.
9. **Glöckner, A.**, & Schönfeldt, K. (2009). Ich überlege. Mein Bauch entscheidet? - Intuition und Entscheidung. *Richter ohne Robe*, 21, 60-61.
10. **Glöckner, A.** (2008). Zur Rolle intuitiver und bewusster Prozesse bei rechtlichen Entscheidungen. *MPI Annual Report*. München: Max Planck Society.
11. **Glöckner, A.** & Grüner, K. (2003). Effizientes Online-Verfahren für die Personalentwicklung: 360° Führungsfeedback. *Planung & Analyse*, 5, 85-90.

monographs and edited volumes

1. **Glöckner, A.**, & Witteman, C. L. M. (Eds.). (2010). *Foundations for tracing intuition: Challenges and methods*. London: Psychology Press & Routledge.
2. **Glöckner, A.** (2006). *Automatische Prozesse bei Entscheidungen*. Hamburg: Kovac. [Publikation der Dissertationsschrift]

book chapters

1. **Glöckner, A.**, & Jekel, M. (in press). Testing cognitive models by a joint analysis of multiple dependent measures. In M. Schulte-Mecklenbeck et al. (Eds.), *Handbook of Process Tracing*.
2. **Glöckner, A.** (in press). Der Mensch im Spannungsfeld zwischen (begrenzter) Rationalität, Eigeninteresse und Kooperation: Welches Wesen adressiert das Recht?. In A. Funke & U. Schmalke (Eds.), *Menschenbilder im Recht*.
3. Fiedler, S., **Glöckner, A.**, & Nicklisch, A. (2012). The influence of Social Value Orientation on information processing in repeated Voluntary Contribution Mechanism games: An eye-tracking analysis. In A. Innocenti & A. Sirigu (Eds.), *Neuroscience and the Economics of Decision Making* (pp. 21-53). New York: Routledge.
4. **Glöckner, A.**, & Ebert, I. D. (2011). Legal intuition and expertise. In M. Sinclair (Ed.), *Handbook of Intuition Research* (pp. 157-167). Northampton, MA: Edward Elgar.
5. **Glöckner, A.**, & Witteman, C. L. M. (2010). Foundations for tracing intuition: Models, findings, categorizations. In A. Glöckner & C. L. M. Witteman (Eds.), *Foundations for tracing intuition: Challenges and methods* (pp. 1-23). London: Psychology Press & Routledge.
6. **Glöckner, A.** (2010). Multiple measure strategy classification: Outcomes, decision times and confidence ratings. In A. Glöckner & C. L. M. Witteman (Eds.), *Foundations for tracing intuition: Challenges and methods*. (pp. 83-105). London: Psychology Press & Routledge.
7. Hochman, G., **Glöckner, A.**, & Yechiam, E. (2010). Physiological measures in identifying decision strategies. In A. Glöckner & C. L. M. Witteman (Eds.), *Foundations for tracing intuition: Challenges and methods* (pp. 139-159). London: Psychology Press & Routledge.
8. Witteman, C. L. M., & **Glöckner, A.** (2010). Tracing intuition: Summing up and exemplified method applications. In A. Glöckner & C. L. M. Witteman (Eds.), *Foundations for tracing intuition: Challenges and methods* (pp. 272-278). London: Psychology Press & Routledge.
9. **Glöckner, A.** (2009). „Neurorecht“ ohne Psychologie? Die Rolle verhaltenswissenschaftlicher Betrachtungsebenen bei der Ableitung rechtspolitischer Empfehlungen. In S. Schleim, T. M. Spranger & H. Walter (Eds.), *Von der Neuroethik zum Neurorecht?* (pp. 104-131). Göttingen: Vandenhoeck & Ruprecht.
10. **Glöckner, A.** (2008). How evolution outwits bounded rationality: The efficient interaction of automatic and deliberate processes in decision making and implications for institutions. In C. Engel & W. Singer (Eds.), *Better than conscious?: Decision making, the human mind, and implications for institutions* (pp. 259-284). Cambridge, MA: MIT Press.
11. McElreath, R., Boyd, R., Gigerenzer, G., **Glöckner, A.**, Hammerstein, P., Kurzban, R., et al. (2008). Individual decision making and the evolutionary roots of institutions. In C. Engel & W. Singer

(Eds.), *Better than conscious?: Decision making, the human mind, and implications for institutions* (pp. 325-342). Cambridge, MA: MIT Press.

12. **Glöckner, A.** (2007). Does intuition beat fast and frugal heuristics? A systematic empirical analysis. In H. Plessner, C. Betsch & T. Betsch (Eds.), *Intuition in judgment and decision making* (pp. 309-325). Mahwah, NJ: Lawrence Erlbaum.
13. Haberstroh, S., **Betsch, T.**, Glöckner, A., Haar, T., & Stiller, A. (2005). The impact of routines on deliberate decisions: The microworld-simulation COMMERCE. In T. Betsch & S. Haberstroh (Eds.), *The routines of decision making* (pp. 211-229). Mahwah, NJ: Lawrence Erlbaum.

ad-hoc reviewing for journals (in alphabetical order)

Acta Psychologica; Behavioral Research Methods; British Journal of Mathematical and Statistical Psychology; Cognition; Cognition and Emotion; Cognitive Science; Cognitive Psychology; Decision; Educational Psychology; European Journal of Personality; European Journal of Psychological Assessment; European Journal of Psychology of Education; Experimental Psychology; Frontiers in Cognitive Science; Games; Human Movement Science; Journal of Applied Research in Memory and Cognition; Journal of Behavioral and Experimental Economics; Journal of Behavioral Decision Making; Journal of Cognitive Psychology; Journal of Economic Behavior & Organization; Journal of Economic Psychology; Journal of Empirical Legal Studies; Journal of Experimental Psychology: General; Journal of Experimental Psychology: Learning, Memory, and Cognition; Journal of Experimental Psychology: Applied; Journal of Personality and Social Psychology; Journal of Research in Personality; Journal of the Economic Science Association; Judgment and Decision Making; Learning and Individual Differences; Management Science; Medical Decision Making; InMind; Organizational Behavior and Human Decision Processes; Personality and Social Psychology Bulletin; Philosophical Psychology; PlosOne; Proceedings of the National Academy of Sciences; Psychological Review; Psychological Science; Psychologische Rundschau; Psychology Press; Psychonomic Bulletin & Review; Quarterly Journal of Experimental Psychology; Social Cognition; Social Behavior and Personality; Social Psychological and Personality Science; Spanish Journal of Psychology; Synthese; Thinking and Reasoning

ad-hoc reviewing for funding agencies

Deutsche Forschungsgemeinschaft (DFG); European Research Council (ERC); Fulbright (USA); German Israeli Foundation (Israel); Israel Science Foundation (Israel); United States-Israel Binational Science Foundation; Leibnitz-Gemeinschaft; Deutscher Akademischer Austauschdienst (DAAD); Studienstiftung des Deutschen Volkes; Margarete von Wrangell-Habilitationsprogramm für Frauen; National Science Foundation (USA); Nation Science Center (Poland); Netherlands Organisation for Scientific Research (Niederlande); Schweizer Nationalfond (Schweiz); Österreichischer Wissenschaftsfonds (FWF)

research grants and funding

- Max Planck Research Group *Intuitive Experts* (07/2007-10/2012; 1,573,000 €)
 - o 1-year extension of the research group (10/2012-9/2013; 313,000 €)

- German Science Foundation (DFG) project “Coherence-Based Reasoning and Rationality: A Neural Network Modelling Approach to Decision Making” (GL632/3-1) (10/2011-09/2013, 243,025 €, Andreas Glöckner & Arndt Bröder)
- German Science Foundation (DFG) project “Coherence-Based Reasoning and Rationality: Modelling Attention and Information Search” (GL632/5-1) (10/2015-09/2017, 278,435 €, Andreas Glöckner & Arndt Bröder)
- German-Israeli Foundation for Scientific Research and Development (GIF) research project (01/2012-12/2014, 199,900 €, Ilan Fischer, Sebastian J. Goerg, Andreas Glöckner und Reinhard Selten)
- NARSAD (National Alliance for Research in Schizophrenia and Depression) research project: Impact of stress and emotion on decision-making biases in schizophrenia (12/2008-11/2010; 47,600 US\$, Steffen Moritz & Andreas Glöckner)
- Ministry of Justice North Rhine-Westphalia project “Empirical Investigation of grades in the state exams of law in North Rhine-Westphalia from 2006 to 2014”, with Emanuel Towfigh and Christian Traxler (10/2015- 06/2017; 25,550 €)
- Gender research funding by University of Hagen for project “Quota rules and their influences on cooperation behavior“ (10/2016-09/2017; 18,107 €)
- European Association for Decision Making workshop and summer school funding
 - o „Intuition: Methods and Recent Findings“ (05/2010, 3,000 €)
 - o “Efficient Science: Methodology in J/DM research” (07/2013, 2,000 €)
 - o “2nd J/DM EADM Summer School” (08/2014, 6,000 €)
 - o “Coherence-Based Approaches to Decision Making, Cognition, and Communication” (07/2016, 2,000 €)