

Trust

AN

INTERDISCIPLINARY
PERSPECTIVE

2018 | Trust

COLOGNE
SOCIAL
COGNITION
MEETING

Meeting funded by

Ministry of Culture and Science
of the German State
of North Rhine-Westphalia



TRUST

MEETING SCHEDULE, July 9th – 10th, 2018

SUNDAY, JULY 8th

18:00 Informal Opening at "Alte Schmiede" | Brauweilerstr. 62, 50859 Köln, Map [2](#)

MONDAY, JULY 9th

GUT KEUCHHOF Map [1](#)

9:00 – 9:15 Sascha Topolinski Welcome

Session A THE FACE OF TRUSTWORTHINESS

9:15 – 10:00 Eva Krumhuber Do facial expressions signal trustworthiness?

10:00 – 10:45 Astrid Hopfensitz Strategic display of emotions

10:45 – 11:05 BREAK Coffee / Tea

Session B ENGINEERING COOPERATIVE TRUST

11:05 – 11:50 Axel Ockenfels Engineering trust

11:50 – 12:35 Bettina Rockenbach Social context engineering in children

12:35 – 14:00 BREAK Lunch

Session C WHY DO PEOPLE TRUST? EVIDENCE FROM ECONOMIC GAMES

14:00 – 14:45 David Dunning Why people trust: Evidence from economic games

14:45 – 15:30 Andreas Glöckner The relative importance of factors influencing trust game behavior

15:30 – 16:15 Detlef Fetchenhauer Betrayal aversion or principled trustfulness— Old questions and new empirical evidence

16:15 – 16:35 BREAK Coffee / Tea

Session D TRUST IN GROUPS

16:35 – 17:20 Paul Van Lange Trust in interpersonal and intergroup interaction

17:20 – 18:05 Michael Zürn Of bakers and bankers: Asymmetric payoffs in social dilemmas

18:05 – 18:15 BREAK Organize Poster Session

18:15 – 19:00 SOCCCO POSTER SESSION

19:30 Dinner at "Reissdorf em Keuchhof" | Braugasse 12-14, 50859 Köln, Map [3](#)

SOCCCO POSTERS: Hans Alves: Typical is trustworthy | Thorsten Erle: Illusory contour perception creates trust | Friederike Funk: Offender socioeconomic status moderates perceptions of remorse | Maayan Katzir: To trust or not to trust: Which is the more dominant response tendency? | Alex Koch: Stereotypes increase trust in economic cooperation | Eileen Pauels: Trust in politics | Janna Ruessmann: The effects of visuo-spatial perspective-taking on trust | Pinar Uğurlar: Interpersonal closeness impairs the ability to recall trust decisions | Alexa Weiss: Distrust promotes divergent moral standards for the self vs. others | Kaitlyn Werner: Where do our values come from? | Tobias Wingen: Does low replicability reduce trust in psychological science?

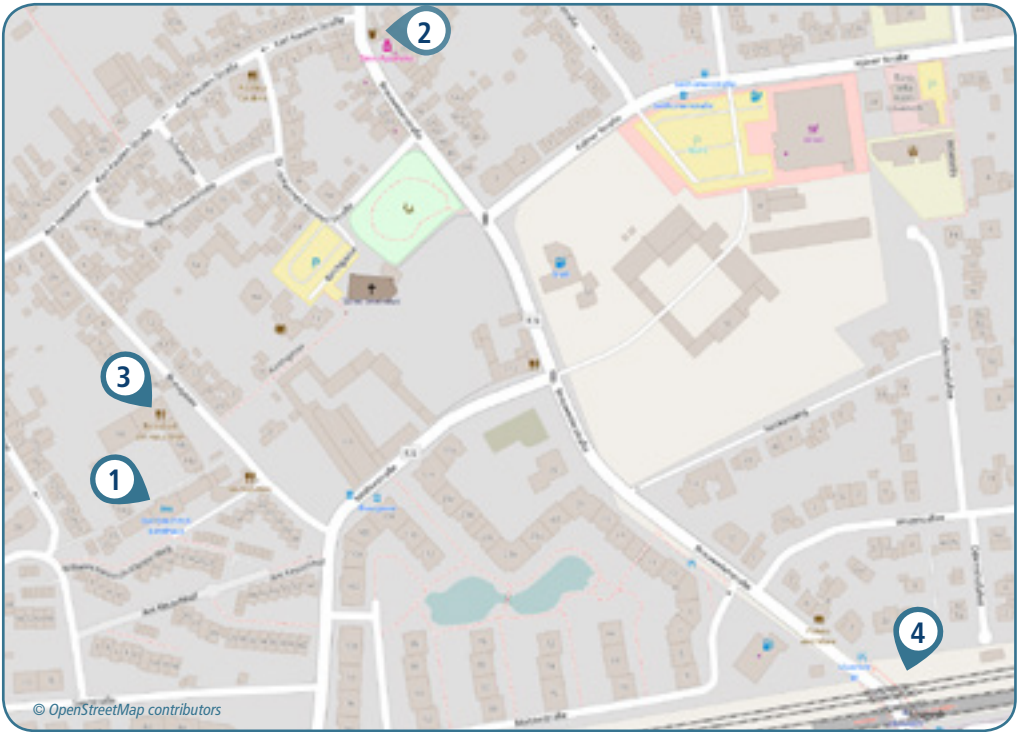
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COLOGNE SOCIAL COGNITION MEETING

INVITED GUESTS: Karen Cook, Stanford University | David Dunning, University of Michigan | Detlef Fetchenhauer, University of Cologne | Susan Fiske, Princeton University | Andreas Glöckner, University of Hagen | Sonja Grabner-Kräuter, Universität Klagenfurt | Astrid Hopfensitz, Toulouse School of Economics | Eva Krumhuber, University College London | Roger Mayer, Poole College of Management | Ruth Mayo, Hebrew University of Jerusalem | Alexandra Mislin, Kogod School of Business | Axel Ockenfels, University of Cologne | Ann-Christin Posten, University of Cologne | Bettina Rockenbach, University of Cologne | Thomas Schlösser, University of Cologne | Yaacov Schul, Hebrew University of Jerusalem | Rita Silva, University of Cologne | Sim Sitkin, The Fuqua School of Business | Paul Van Lange, Vrije Universiteit Amsterdam | Michael Zürn, University of Cologne

SOCIAL COGNITION CENTER COLOGNE - SOCCCO Pls: Jan Crusius | Birte English | Anne Gast | Oliver Genschow | Wilhelm Hofmann | Roland Imhoff | Joris Lammers | Iris Schneider | Sascha Topolinski | Christian Unkelbach

TUESDAY, JULY 10th		GUT KEUCHHOF Map ①
9:30 – 9:45	Arrival	
Session E	EXPERIENCING TRUST	
9:45 – 10:30	Alexandra Mislin	The influence of initial trust on negotiations and post-transgression cooperation
10:30 – 11:15	Wilhelm Hofmann	Trust in everyday life: Preliminary results from an experience-sampling study
11:15 – 12:00	Rita Silva	Fluency effects on trust and trustworthiness in commercial and non-commercial digital contexts
12:00 – 13:30	BREAK Lunch	
Session F	TRUST/DISTRUST CUES AND THE PROCESSING OF INFORMATION	
13:30 – 14:15	Yaacov Schul	What can we learn about processing of false assertions from research on negotiations?
14:15 – 15:00	Ruth Mayo	The skeptical mindset
15:00 – 15:45	Ann-Christin Posten	Trait but not state trust predicts confirmative response bias
15:45 – 16:05	BREAK Coffee / Tea	
Session G	GROUP AND SOCIETY LEVEL ANALYSES OF TRUST	
16:05 – 16:50	Sim Sitkin	Examining polarized societies through a trust/distrust lens
16:50 – 17:35	Roger Mayer	A new perspective on police-community trust
17:35 – 18:20	Susan Fiske	Trustworthiness is central in social cognition: Natural language analysis of information seeking and stereotype content
19:00	Farewell Dinner at "Alte Schmiede" Brauweilerstr. 62, 50859 Köln, Map ②	



1. Gut Keuchhof

Braugasse 14, 50859 Köln | Phone: +49 (0)2234 946000

2. Alte Schmiede

Brauweilerstr. 62 | Phone: +49 (0)2234 2003679

3. Reissdorf em Keuchhof

Braugasse 12-14 Phone: +49 (0)2234 47202

4. LÖVENICH

Tram Station | Intersection: Brauweilerstraße / Bahnstraße

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